

## City of Gilroy Sales Tax Results for 2nd Quarter ending June 30, 2019

The sales tax receipts for all economic categories in the City of Gilroy increased by 3.5% in the second quarter 2019 compared to the same period the previous year. The yearly sales tax receipts for all economic categories in the City of Gilroy increased by 1.4% over the previous year. State and County pools less administrative fees increased by 79.1%. The combined yearly sales tax receipts increased by 10.7%.

Sales tax from on-line sales received through the County pool, auto dealers, department stores, and service stations were up for the quarter compared to the same quarter the previous year. Sales tax from apparel stores and heavy industry were down for the quarter compared to the same quarter the previous year. The City of Gilroy's share of the net pools, which are significantly made up of on-line retail, represent 19% of the total annual sales tax revenues for the city. They also represented the largest economic group.

Sales tax revenues are the most significant revenue source to the City of Gilroy's General Fund, as they represent nearly half of the General Fund tax revenues. The second quarter of the year typically contributes approximately 25% of the annual sales tax amount. Most recent retail openings or re-openings include Los Cuates Buffet at the former Hometown Buffet location (7650 Arroyo Cir), T & C Farmers Market (@ Luigi Aprea School, 9225 Calle Del Rey), Tristian's Cookies and Cream (353 E 10<sup>th</sup> St, Ste L), Taqueria y Mariscos El Rufles (168 W 10<sup>th</sup> St), El Grullense Jalisco Restaurant (8401 Church St, Ste I), Floors Direct Carpet One Floor and Home (8585 Monterey Rd), Footsmart (681 Leavesley Rd, Ste C040), Gallery 1202 (7363 Monterey St), Gilroy Buick GMC (6600 Automall Pkwy), H & M (681 Leavesley Rd, Ste 290), Janie and Jack (8300 Arroyo Cir, Ste B160), Toys 4 Us (8325 Arroyo Cir, Ste A038), Pizza Factory (363 E 10<sup>th</sup> St), Primal Canine (8395 Forest St, Ste 200). The Patio retail center is filling up retail space (1405-1425 1<sup>st</sup> St). Cinelux Gilroy Cafe & Lounge and Hampton Inn are planning to open soon.

## Top 25 Sales Tax Generators in Alphabetical Order

Arco AM/PM Mini Marts	McDonald's Restaurants
Best Buy Stores	Nike Factory Store
Calvin Klein	Ross Stores
Chevron Service Stations	Rotten Robbie Service Stations
Coach Stores	See-Grins RV
Costco Wholesale	Shell Service Stations
Garlic Travel Center	South County Chrysler-Jeep-Dodge
Gilroy Buick GMC	South County Hyundai
Gilroy Chevrolet Cadillac	Target Stores
Gilroy Toyota	Union 76 Service Stations
Home Depot	Vans Shoes
Kohl's Department Stores	Walmart Stores
Lowe's Home Centers	