

## **City of Gilroy Sales Tax Results for 3rd Quarter ending September 30, 2019**

The sales tax receipts for all economic categories in the City of Gilroy increased by 1.7% in the third quarter 2019 compared to the same period the previous year. The yearly sales tax receipts for all economic categories in the City of Gilroy increased by 1.9% over the previous year. State and County pools less administrative fees increased by 26.4%. The combined yearly sales tax receipts increased by 5.4%.

Sales tax from new and used auto dealers and service stations were up for the quarter compared to the same quarter the previous year. Sales tax from the County pool, miscellaneous vehicle sales, and apparel stores were down for the quarter compared to the same quarter the previous year. The City of Gilroy's share of the net pools, which are significantly made up of on-line retail, represent 19.4% of the total annual sales tax revenues for the city. They also represented the second largest economic group.

Sales tax revenues are the most significant revenue source to the City of Gilroy's General Fund, as they represent nearly half of the General Fund tax revenues. The second quarter of the year typically contributes approximately 28% of the annual sales tax amount. There were several recent Chapter 11 bankruptcy filings. Pleasanton Fitness (Fit Republic), Destination Maternity (Motherhood Maternity), and Forever 21 recently filed for bankruptcy protection. Fit Republic is under new ownership and is under the name of Fit Republic Gilroy. Simon Property Group recently announced the acquisition of Forever 21 along with partners ABG and Brookfield Forge. Gilroy Premium Outlets announced that Lululemon will be expanding and relocating in the spring of 2020 to Building C and that H&M and American Eagle will be opening soon. The Patio retail center is filling up retail space (1405-1425 1<sup>st</sup> St). Cinelux Gilroy Cafe & Lounge and Hampton Inn are planning to open soon.

### **Top 25 Sales Tax Generators in Alphabetical Order**

Arco AM/PM Mini Marts	McDonald's Restaurants
Best Buy Stores	Nike Factory Store
Calvin Klein	Ross Stores
Chevron Service Stations	Rotten Robbie Service Stations
Coach Stores	See-Grins RV
Costco Wholesale	Shell Service Stations
Garlic Travel Center	South County Chrysler-Jeep-Dodge
Gilroy Buick GMC	South County Hyundai
Gilroy Chevrolet Cadillac	Target Stores
Gilroy Toyota	Union 76 Service Stations
Home Depot	Vans Shoes
Kohl's Department Stores	Walmart Stores
Lowe's Home Centers	