City of Gilroy Sales Tax Results for 1st Quarter ending March 31, 2019

The sales tax receipts for all economic categories in the City of Gilroy increased by 0.5% in the first quarter 2019 compared to the same period the prior year. The yearly sales tax receipts for all economic categories in the City of Gilroy increased by 1.0% over the prior year. State and County pools less administrative fees increased by 13.9%. The combined yearly sales tax receipts increased by 2.9%.

Sales tax from the auto dealers and department stores were up for the quarter compared to the same quarter the previous year. Sales tax from apparel stores and heavy industry were down for the quarter compared to the same quarter the previous year. The City of Gilroy’s share of the net pools, which are significantly made up of on-line retail, represent 17% of the total annual sales tax revenues for the city.

Sales tax revenues are the most significant revenue source to the City of Gilroy’s General Fund, as they represent nearly half of the General Fund tax revenues. The first quarter of the year typically contributes approximately 23% of the annual sales tax amount. Most recent retail openings or re-openings include Charlotte Russe at the Outlets (B015), Capos Night Club (7588 Monterey St), and Performance Food Group (5480 Monterey Rd). Cinelux Gilroy Cafe & Lounge and Hampton Inn are still under construction. Los Cuates Buffet is planning to open soon at the former Hometown Buffet location (7650 Arroyo Cir).

Top 25 Sales Tax Generators in Alphabetical Order

- Arco AM/PM Mini Marts
- Best Buy Stores
- Blinkforhome.com
- Chevron Service Stations
- Coach Stores
- Costco Wholesale
- Garlic Travel Center
- Gilroy Buick GMC
- Gilroy Chevrolet Cadillac
- Gilroy Toyota
- Home Depot
- Kohl’s Department Stores
- Lowe’s Home Centers
- McDonald’s Restaurants
- Nike Factory Store
- Ross Stores
- Rotten Robbie Service Stations
- See-Grins RV
- Shell Service Stations
- South County Chrysler-Jeep-Dodge
- South County Hyundai
- Target Stores
- Union 76 Service Stations
- Vans Shoes
- Walmart Stores