City of Gilroy Sales Tax Results for 4th Quarter ending December 31, 2017

California sales tax receipts increased by 3.7% over the same quarter from the previous year, with Northern California reporting a 4.3% increase compared to 1.9% for Southern California. The sales tax receipts in the City of Gilroy increased by 7.4% over the same periods. After cash adjustments, receipts for Gilroy increased by 7.2%.

Sales tax from the auto dealers, service stations, the Regency Center (Southeast of 10th St.), and the city’s share of the County sales tax pool were up for the quarter compared to the same quarter the previous year. Sales tax revenues from the Gilroy Premium Outlets were down 4.5% for the quarter compared to the same quarter in the previous year and have been down for the four past consecutive quarters.

Sales tax revenues are the most significant revenue source to the City of Gilroy’s General Fund, as they represent nearly half of the General Fund tax revenues. The fourth quarter of the year is typically the largest retail quarter, contributing approximately 28% of the annual sales tax amount. Most recent retail openings include Big 5 at 825 1st St., Cardenas (formerly Mi Pueblo) at 727 1st St., Crothall Laundry (formerly Angelica) at 8190 Murray Ave., and Greentripe.com. at 7238 Alexander St. South County Chrysler Dodge Jeep at 455 and 500 Automall Dr. changed ownership. Hampton Inn, DD’s, Performance Food Group, and Syngenta are under construction.

Top 25 Sales Tax Generators in Alphabetical Order

Arco AM/PM Mini Marts  Lowe’s Home Centers
Best Buy Stores  McDonald’s Restaurants
Calvin Klein  Nike Factory Store
Chevron Service Stations  Pape Machinery
Coach Stores  Rotten Robbie Service Stations
Costco Wholesale  See-Grins RV
Cresco Equipment Rentals  Shell Service Stations
Gilroy Buick GMC  South County Chrysler-Jeep-Dodge
Gilroy Chevrolet Cadillac  Star Concrete
Gilroy Hyundai  Target Stores
Gilroy Toyota  Vans Shoes
Home Depot  Walmart Stores
Kohl’s Department Stores  